APPENDIX A.

OPINION IN THE COURT OF APPEAL OF THE STATE OF CALIFORNIA.

In the Court of Appeal of the State of California in and for the Third Appellate District, Sacramento.

Norman Williams Company, a California corporation; Schwab Distributing Company, Inc., a California corporation doing business as Gold Coast Wines & Spirits; Lewis-Westco & Co., a California corporation; Greene Cat Liquors, Inc., A California corporation; Frederica Auldridge, doing business as South Bay Liquor; Ralph E. Pierce and Sharon L. Pierce, doing business as Texas Liquor House; and William A. Kirby, Jr., and Shirley D. Kirby, doing business as House of Fine Spirits, Petitioners, v. Baxter Rice, Director, Department of Alcoholic Beverage Control, Respondent, Wine & Spirits Wholesalers of California, a California corporation, Intervenor, Bohemian Distributing Company, Intervenor. 3 Civil 19089.

Filed, July 17 1980.

ORIGINAL PROCEEDING; application for a writ of mandate. Writ issued.

Feldman, Waldman & Kline, Leland R. Selna, Jr., Max Lieberman, George G. Weickhardt and Thomas W. Martin for Petitioners. Harry M. Snyder and Luana L. Martilla as Amici Curiae on behalf of Petitioners. George Deukmejian, Attorney General, and George J. Roth, Deputy Attorney General for Respondent. Pillsbury, Madison & Sutro, Noble K. Gregory, Parker A. Maddux, Gary W. Jackson, Heller, Ehrman, White & McAuliffe, Stephen V. Bomse, White & Case, Macdonald Flinn, Edna R. Sussman, Douglas W. Metz, Abraham Tunick, Richman & Garrett, Lionel Richman, Ivan J. Potts, Michael J. Shelley, and James M. H. Ball as Amici Curiae on behalf of Respondent. Ball, Hunt,

Hart, Brown and Baerwitz, Joseph A. Ball, Anthony Murray, Michael J. Maloney, James Polish, William T. Chidlaw, Wyman, Bautzer, Rothman & Silbert, Frank Rothman and Christina A. Snyder (Los Angeles, California), Wyman, Bautzer, Rothman, Kuchel & Silbert and George Miron (Washington D.C.) for Intervenors.

In this proceeding in writ of mandate we are called upon to determine the validity of that portion of Business and Professions Code section 23672 (as amended by Assem. Bill No. 499, Stats. 1979, ch. 280, § 1; hereinafter "designation statute"), which provides that a licensed importer shall not purchase or accept delivery of any brand of distilled spirits unless designated as an authorized importer of such brand by the brand owner or its authorized representative. We conclude for reasons which we explain, that the designation statute is invalid. Accordingly, we issue the writ.[1]

* * * * *

This dispute arises out of the determination by the appellate courts of this state that California's alcoholic beverage price maintenance laws are invalid. Prior to 1978 the Business and Professions Code contained price maintenance provisions concerning all aspects of the alcoholic beverage industry. In Rice v. Alcoholic Bev. etc. Appeals Bd. (1978) 21 Cal.3d 431, the California Supreme Court unanimously determined that the price maintenance provisions relating to the retail sale of distilled spirits were in violation of the Sherman Act (15 U.S.C. § 1 et seq.), and that no legitimate state interest outweighed the policies of the Sherman Act. (*Id.*, at p. 459.) The Court declared the price maintenance

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[1]The intervenors have moved to strike the documents filed as exhibits in support of the petition. We do not rely upon those documents in reaching our decision herein, and the motion is therefore denied as moot.

provisions relating to retail sales of distilled spirits invalid. (*Ibid.*)

In Capiscean Corp. v. Alcoholic Bev. Etc. Appeals Bd. (1979) 87 Cal.App.3d 996, the First District Court of Appeal considered the validity of the price maintenance provisions relating to the retail sale of wine. The court found the decision in *Rice*, supra, controlling and declared those provisions to be invalid. The alcoholic beverage price maintenance laws reached this court in Midcal Aluminum, Inc. v. Rice (1979) 90 Cal.App.3d 979. We considered the validity of the price maintenance laws relating to the wholesale and retail sale of wine and concluded that those laws were invalid under the decision in *Rice*, supra.

An intervenor in Midcal Aluminum, Inc. v. Rice, supra, the California Retail Liquor Dealers Association, petitioned the California Supreme Court for a hearing but that Court declined to hear the case. The dealers association then sought certiorari from the United States Supreme Court, which was granted. (____ U.S. ____ [62 L.Ed.2d 31].) On March 3, 1980, the United States Supreme Court issued its decision in California Liquor Dealers v. Midcal Aluminum (1980) ____ U.S. ____ [63 L.Ed.2d 233].) The Court unanimously (Brennan, J. not participating) affirmed this court's decision, and approved the California Surpeme Court's opinion in *Rice*, supra. California's alcoholic beverage price maintenance laws are thus no longer enforced.

Prior to the judicial decisions striking down the alcoholic beverage price maintenance provisions of the Business and Professions Code, section 23672 of that code provided: "A licensed importer shall not purchase or accept delivery of any brand of distilled spirits unless he is designated as the authorized importer of such brand by the licensee who filed the minimum retail price schedule for such brand pursuant to Section 24755. Such distilled spirits imported into

California shall come to rest at the warehouse of the licensed importer or an authorized warehouse for the account of such licensed importer, before sale and delivery to a retail licensee." When the price maintenance provisions were declared invalid, the Department of Alcoholic Beverage Control took the position that section 23672 became unenforceable because there were no longer any minimum retail price schedules required to be filed.

Among the petitioners are licensed importers and wholesalers of distilled spirits as well as licensed retailers of distilled spirits. After the price maintenance provisions of the Business and Professions Code were declared invalid the importer petitioners secured sources of supply of national brand distilled spirits in Oklahoma, referred to as the "Oklahoma connection." Under Oklahoma law a distiller who chooses to sell distilled spirits in Oklahoma must sell to all licensed Oklahoma wholesalers and may not discriminate either as to price or as to quantity. (12 O.S. 1961, tit. 37, §§ 501 et seq.) The distiller is required to sell distilled spirits at a rate which is no higher than the lowest rate at which the seller sells in any other state. (*Id.*, § 536.1, subd. (a).) The licensed wholesalers may sell to any licensed retailer or wholesaler within Oklahoma, and may sell distilled spirits out of Oklahoma to "qualified persons." (*Id.*, § 521, subd. (e).) The importer petitioners have been able to purchase national brand distilled spirits in Oklahoma, import such distilled spirits to California, and sell these products to licensed retailers at prices below the suggested wholesale prices which the distillers provide to their designated wholesalers.

The amendment of Business and Professions Code section 23672 provided for by Assembly Bill 499 amends the language of that section to read: "A licensed importer shall not purchase or accept delivery of any brand of distilled

spirits unless he is designated as an authorized importer of such brand by the brand owner or his authorized agent. Such distilled spirits imported into California shall come to rest at the warehouse of the licensed importer or an authorized warehouse for the account of such licensed importer, before sale and delivery to a retail licensee." (Stat. 1979, ch. 280, § 1.) This provision would effectively preclude the importer petitioners from competing for the wholesale market of certain national brands, because they have been denied designation as authorized importers by the brand owners. The petitioners thus will be unable to secure these brands from the distillers and are precluded from purchasing such brands from Oklahoma sellers.

The importer petitioners seek a peremptory writ of mandate or alternatively prohibition ordering the Department of Alcoholic Beverage Control not to enforce section 23672 so that they may continue to compete in the wholesale distilled spirit market with national brands obtained from Oklahoma sellers. The retailer petitioners seek such a writ so that they may continue to purchase national brand distilled spirits at prices below the distillers' suggested wholesale prices. We issued an alternative writ of mandate and stayed enforcement of the statute pending the return to the writ and further order of this court.

The basis of the judicially declared invalidity of the California alcoholic beverage price maintenance provisions was the Sherman Antitrust Act, 15 United States Code, sections 1 et seq. (Rice v. Alcoholic Bev. etc. Appeals Bd., supra, 21 Cal.3d at p. 459; Midcal Aluminum, Inc. v. Rice, supra, 90 Cal.App.3d at p. 984; Capiscean v. Alcoholic Bev. Etc. Appeals Bd., supra, 87 Cal.App.3d at pp. 999-1000.) In view of the United States Supreme Court's approval of the California appellate opinions, it is clear that the Sherman Act applies to interstate commerce in alcoholic beverages.

(California Liquor Dealers v. Midcal Aluminum, Inc., supra, ____ U.S. ____ [63 L.Ed.2d at p. 245].) We thus consider whether Business and Professions Code section 23672, as amended, is in violation of the Sherman Act.[2]

The California Supreme Court's opinion in *Rice* is instructive on the course of the inquiry we must make. We must first consider whether the scheme, in the absence of governmental sanction, would violate the Sherman Act. If the scheme would violate the Sherman Act in the absence of governmental sanction, we must then consider whether governmental sanction for the scheme validates the scheme despite the Sherman Act. That inquiry is two-fold. It must be determined whether the marketing scheme is within the state action exception to the Sherman Act as stated in Parker v. Brown (1942) 317 U.S. 341 [87 L.Ed. 315], or whether the Twenty-First Amendment to the United States Constitution reserves to the state the power to authorize such a scheme. (Rice, supra, 21 Cal.3d at pp. 439-447.)

The Sherman Act

The purpose of the Sherman Act ". . . is to prevent or suppress devices or practices which create monopolies or restrain trade or commerce by suppressing or restricting competition and obstructing the course of trade." (54 Am. Jur.2d, Monopolies, Etc., § 1, p. 668; fns. omitted.) "The Sherman Act was designed to be a comprehensive charter of economic liberty aimed at preserving free and unfettered

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[2]The argument is made that this court does not have jurisdiction to consider the contentions raised relating to the Sherman Act, since suits arising under that Act must be brought in federal court. We reject this contention. Petitioners are not seeking a private remedy against private parties in this action. They are suing to enjoin enforcement of a state statute which is alleged to be invalid under the Sherman Act. We may consider whether the statute is valid in a proceeding for writ of mandate. (See Midcal Aluminum, Inc. v. Rice, supra, 90 Cal.App.3d 984; Alpha Beta Mkts. v. Amal. Meat Cutters (1956) 147 Cal.App.2d 343, 351.)

competition as the rule of trade. It rests on the premise that the unrestrained interaction of competitive forces will yield the best allocation of our economic resources, the lowest prices, the highest quality and the greatest material progress, while at the same time providing an environment conducive to the preservation of our democratic political and social institutions. But even were that premise open to question, the policy unequivocally laid down by the Act is competition." (Northern P. R. Co. v. United States (1958) 356 U.S. 1, 4 [2 L.Ed.2d 545, 549].)

The judicial opinions interpreting the Sherman Act have provided a judicial gloss to its meaning. Although the Act is literally all-encompassing, the courts have construed it as precluding only actions which "unreasonably" restrain competition. (*Id.*, 356 U.S. at p. 5 [2 L.Ed.2d at p. 549].) There are, however, certain practices which, because of their pernicious effect on competition and lack of any redeeming virtue, are conclusively presumed to be unreasonable. (*Ibid.*) This is the doctrine of per se illegality. All actions which are not per se unreasonable are subject to the "rule of reason." (Continental T.V. Inc. v. GTE Sylvania Inc. (1977) 433 U.S. 36, 49-50 [53 L.Ed.2d 568, 580].) Under the rule of reason the fact finder weighs all of the circumstances of a case in deciding whether a restrictive practice should be prohibited as imposing an unreasonable restraint on competition. (*Ibid.*)

Among the types of conduct which have been declared per se illegal are tying arrangements, agreements among competitors to divide markets or allocate customers, group boycotts, agreements to limit production, and price fixing. (54 Am.Jur.2d, Monopolies, Etc., supra, § 32, p. 687.) Price fixing, without more, is illegal because it eliminates one form of competition. (United States v. Univis Lens Co. (1941) 316 U.S. 241, 252 [86 L.Ed. 1408, 1419]; United

States v. Trenton Potteries Co. (1927) 273 U.S. 392, 397 [71 L.Ed. 700, 706; 50 A.L.R. 989].) Group boycotts are per se illegal because they "cripple the freedom of traders and thereby restrain their ability to sell in accordance with their own judgment," thus restraining competition. (Kiefer-Stewart Co. v. Seagram & Sons (1951) 340 U.S. 211, 213 [95 L.Ed. 219, 223]. See also Klor's v. Broadway-Hale Stores (1959) 359 U.S. 207, 212 [3 L.Ed.2d 741, 745].) Tying arrangements, whereby a seller agrees to sell one product but only on the condition that the buyer purchase a different product as well, curb competition with respect to the tied product and are thus illegal per se. (See Northern P. R. Co. v. United States, supra, 356 U.S. at pp. 5-6 [2 L.Ed.2d at p. 550].) In fact, all per se violations are declared to be so because by their nature they are manifestly anti-competitive. (See Continental T.V. Inc. v. GTE Sylvania Inc., supra, 433 U.S. at pp. 49-50 [53 L.Ed.2d at p. 580].)

Petitioners attempt to analogize Business and Professions Code section 23672 to certain per se violations of the Sherman Act in order to demonstrate its invalidity. The opposition to the petition argue that the statute does not clearly come within a declared per se violation and must be upheld in this proceeding. It is difficult to analyze the designation statute in terms of common violations of the Sherman Act because of the unique nature of the statute. The designation statute gives brand owners the unfettered power to restrain competition, not by relying upon any artifice such as tying arrangements or group boycotts, but by merely deciding who may and who may not compete. In effect, that statute gives one private party the unlimited power to tell an independent licensed California buyer that he may not buy from an independent licensed Oklahoma seller. A more clear power to restrain interstate trade is difficult to imagine.

It is suggested in opposition to the petition that brand owners have the inherent power to designate importers to whom they will sell and that the designation statute merely recognizes this power. We emphatically reject this construction of the statute. The statute goes much further than to merely allow a manufacturer to determine to whom it will sell; it allows the manufacturer to forbid others to sell to a disfavored importer. We are not concerned with any contractual channel of distribution a brand owner might create or use; we are concerned with the state-provided authority to prevent trade among others. In this respect it is irrelevant that the statute gives brand owners the power to restrain intraband [sic.] competition rather than interbrand competition. (See United States v. Topco Associates (1971) 405 U.S. 596, 610-611 [31 L.Ed.2d 515, 527].)

The opposition to the petition cite Continental T.V. Inc. v. GTE Sylvania, Inc., supra, 433 U.S. 36 [53 L.Ed.2d 568], in support of the contention that the power provided to brand owners by the designation statute does not violate the Sherman Act. In that case Sylvania sold televisions through a franchise plan. Sylvania limited the number of franchises for any given area and required each franchisee to sell only from the location or locations at which he was franchised. A franchise did not constitute an exclusive territory and Sylvania retained the discretion to increase the number of retailers in an area. Continental was a successful San Francisco franchisee that sought and was refused permission to open a franchise in Sacramento. On certiorari the United States Supreme Court considered whether the franchise plan was a per se violation of the Sherman Act and concluded that it was not. A vertical restriction of territory, unlike a horizontal restriction, must be judged under the rule of reason. (*Id.*, 433 U.S. at p. 59 [53 L.Ed.2d at p. 585].)

We find the decision in *Continental T.V. Inc. v. GTE Sylvania Inc.* to be inapposite to the statutory provision which we consider. That case involved a manufacturer's chosen method of product distribution enforced by a refusal to sell to retailers outside of their assigned territories. Petitioners herein do not attack the decision of distillers to refuse to trade with them; rather, they attack the state provided authority of the distillers to prohibit them from trading with others. Nothing in *Continental T.V. Inc. v. GTE Sylvania Inc.* authorizes a state to delegate such power to a private party.

Article I, section 8, subdivision (3) of the United States Constitution gives to the federal government the exclusive power to regulate interstate commerce. Pursuant to that power Congress passed the Sherman Act, with its unequivocal policy of encouraging competition. (Northern P. R. Co. v. United States, supra, 356 U.S. at p. 4 [2 L.Ed.2d at p. 549].) Business and Professions Code section 23672 gives private parties the unqualified power to prevent interstate commerce between other private parties, and uses the coercive power of the state to enforce such power. That section does not merely authorize a private party to engage in practices which may restrain interstate trade; rather, it gives private parties the unfettered power to forbid interstate trade between other private parties. Such a grant of authority is in direct contravention of the express terms of the Commerce Clause and the Sherman Act. We conclude that Business and Professions Code section 23672 is invalid unless the state action exception to the Sherman Act or the Twenty-First Amendment to the United States Constitution authorizes such a delegation of authority.

The State Action Exception

There can be no doubt that the designation statute involved herein is not within the state action exception to the Sherman Act. In California Liquor Dealers v. Midcal Alu-

minum, Inc., supra, ___ U.S. ___ [63 L.Ed.2d 233], the Supreme Court noted two standards for antitrust immunity. First, the challenged restraint must be one clearly articulated and affirmatively expressed as state policy; and second, the policy must be actively supervised by the state itself. (*Id.*, ___U.S.___ at p.___ [63 L.Ed.2d at p. 243].) The Court found California's alcoholic beverage price maintenance laws to be without the state action exception because "The State simply authorizes price-setting and enforces the prices established by private parties. The State neither establishes prices nor reviews the reasonableness of the price schedules; nor does it regulate the terms of fair trade contracts. The State does not monitor market conditions or engage in any 'pointed reexamination' of the program. The national policy in favor of competition cannot be thwarted by casting such a gauzy cloak of state involvement over what is essentially a private price fixing arrangement." (*Ibid.*; fn. omitted.)

The designation statute involved is likewise devoid of state involvement. The state has specified no standard to be applied by the private parties in reaching their decisions to forbid competition, does not oversee the choices made, and does not otherwise participate. The state, for its part, has licensed the importer petitioners to engage in the importation of alcoholic beverages, but then provided other private parties with the unfettered power to restrain them from engaging in the trade for which they are licensed. Business and Professions Code section 23672 is clearly not within the state action exception to the Sherman Act.

The Twenty-First Amendment

In California Liquor Dealers v. Midcal Aluminum, supra, the Supreme Court held ". . . that there is no bright line between federal and state powers over liquor. The Twenty-First Amendment grants the States virtually complete con-

trol over whether to permit importation or sale of liquor and how to structure the liquor distribution system. Although States retain substantial discretion to establish other liquor regulations, those controls may be subject to the federal commerce power in appropriate situations. The competing state and federal interests can be reconciled only after careful scrutiny of those concerns in a 'concrete case.' " (*Id.*, ____ U.S. ____ at p. ____ [63 L.Ed.2d at p. 246].) The Court considered California's interest in its price maintenance laws and found that "[t]he unsubstantiated state concerns put forward in this case simply are not of the same stature as the goals of the Sherman Act." (*Id.*, ____U.S. ____ at p. ____ [63 L.Ed.2d at p. 248].)

We reject the contention of those opposed to the petition for a writ of mandate that the designation statute is within the state's virtual complete control over whether to permit importation or sale of liquor and how to structure the distribution system. California has determined to permit the importation of liquor into the state by private parties and has established a distribution system of which the petitioners are a licensed part. In division 9 of the Business and Professions Code the state has provided detailed requirements for those who desire to engage in the distribution of alcoholic beverages and the petitioners have complied with those requirements and obtained state approval to participate in the distribution of liquor. The designation statute does not relate to the decision whether to permit the importation and sale of liquor and is not a part of the establishment of the channels of distribution. The designation statute, like the price maintenance laws, is precisely the type of regulation which must be reconciled with the federal interests in interstate commerce.

In the balancing process we are required to determine what policies are furthered by the state statute, whether that

statute clearly vindicates those policies, and whether and to what degree the policy underlying the Sherman Act is undermined by that statute. (Rice v. Alcoholic Bev. etc. Appeals Bd., supra, 21 Cal.3d at p. 451.) In California Liquor Dealers v. Midcal Aluminum, supra, the United States Supreme Court noted that the federal interest in enforcing the national policy in favor of competition is both familiar and substantial, citing a prior decision in which it was stated: "Antitrust laws in general, and the Sherman Act in particular, are the Magna Carta of free enterprise. They are as important to the preservation of economic freedom and our free-enterprise system as the Bill of Rights is to the protection of our fundamental personal freedoms." (California Liquor Dealers v. Midcal Aluminum, supra, ____ U.S. ____ at p. ____ [63 L.Ed.2d at p. 246]; citing United States v. Topco Associates, supra, 405 U.S. at p. 610 [31 L.Ed.2d at p. 527].) The grant of power to a private party to prohibit interstate commerce between other private parties and to limit competition in the California wholesale market results in a complete undermining of the federal policies embodied in the Sherman Act. We must consider whether there is a sufficient state interest to outweigh this result.

Those opposed to the petition for a writ of mandate have suggested several state interests purportedly served by the designation statute. We are told that the statute will facilitate the monitoring and tracing of imported distilled spirits and aid in the collection of excise taxes, assist in the maintenance of the three-tier system of distribution,[3] preserve the

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[3]The designation statute is actually directly contrary to the public policy behind the three-tier distribution system. The three-tier system was established to maintain the independence of the various levels of the liquor industry and to prevent the integration of manufacturing, wholesale and retail functions. (Harris v. Alcoholic Bev. Etc. Appeals Bd. (1964) 61 Cal.2d 305, 309.) The designation statute reimposes the dependency of wholesalers upon brand owners which the three-tier system was designed to prevent.

competitive viability of small retailers, prevent predatory business practices, protect the brand owners' rights to their goodwill,[4] promote stable labor relations, and promote temperance.

We do not perceive that the designation statute will clearly vindicate these interests. The California liquor industry is heavily regulated and there are numerous provisions designed to insure that each legitimate state interest is fully realized. The broad grant of anti-competitive power to private parties will certainly vindicate private concerns, but would appear to be relatively insignificant in vindicating state interests. In this respect it must be noted that the designation statute is drastically overbroad. It provides no standards which brand owners are to apply in reaching their decisions. Brand owners are given the unqualified power to restrain interstate trade without regard to whether the exercise of that power actually furthers a state interest and despite the fact that their decisions might actually impede state interests. Further, the decisions of the brand owners are final, there is no review by the state agency charged with enforcing those decisions to ensure that state interests are in fact furthered. As noted by the United States Supreme Court concerning decision making which affects competition: "Private forces are too keenly aware of their own interests in making such decisions . . . ." (United States

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[4]It is difficult to understand how the brand owners believe that their "right to their goodwill" could justify the type of unlimited power to restrain competition authorized by the designation statute. Federal copyright, patent and trade mark laws are designed to protect such rights and those laws preclude the control over the distribution system granted by the designation statute. A seller of goods may attempt to contractually limit resale or refuse to sell to those who resell in violation of its policies, but the Sherman Act renders such action illegal if it unreasonably restrains trade. The type of control over competition granted by the designation statute is simply antithetical to free enterprise economy.

v. Topco Associates, supra, 405 U.S. at p. 611 [31 L.Ed.2d at p. 528].)

Another important factor in the balancing process we must undertake is whether there are other means by which the state interest may be served without running afoul of the Sherman Act. (Rice v. Alcoholic Bev. etc. Appeals Bd., supra, 21 Cal.3d at p. 458.) There are clear alternatives to the designation statute which will further state interests. The importation and sale of liquor is subject to heavy regulation by the state. Licensing restrictions and reporting requirements, as well as regulations to control and prevent unfair trade practices, are available to vindicate state interests. Each legitimate state interest in the importation and sale of liquor may be properly served without resort to a statute in direct contravention to the policies of the Sherman Act.

The most important alternative means of promoting the asserted state interests in exemplified by the regulatory programs upheld against attack under the Sherman Act in Parker v. Brown, supra, 317 U.S. 341 [87 L.Ed. 315]; and New Motor Vehicle Bd. v. Orrin W. Fox Co. (1978) 439 U.S. 96 [58 L.Ed.2d 361]. In each of those cases California furthered its interests by authorizing private action which would violate the Sherman Act if undertaken by private parties without governmental sanction. In each of those cases the regulatory programs were upheld by the United States Supreme Court because California did not merely authorize a violation of the Sherman Act, it involved itself in the decision-making process. In each case a state agency maintained control and subjected the private party decisions to pointed reexamination to insure that the policies of the Sherman Act were not unnecessarily subordinated to state policy. (See Rice v. Alcoholic Bev. etc. Appeals Bd., supra, 21 Cal.3d at pp. 441-445.)

Under the California Constitution, the Department of Alcoholic Beverage Control is given the exclusive power to license the importation and distribution of liquor in California. (Cal. Const., art. XX, § 22.) The Alcoholic Beverage Control Appeals Board is established to review decisions of the department. (*Ibid.*) Despite the ready availability of these regulatory agencies to control and review decisions of private parties in regards to the importation of liquor, the designation statute confers absolute and unqualified power upon private parties to restrain interstate commerce in distilled spirits. That power may be exercised by the private parties without regard to the potentially devastating effects it may have upon federal interests and without regard to whether it actually serves state interests.

We find that the substantial federal policies of the Sherman Act are violated by the liquor designation statute and, in light of clear alternatives to that statute, the state interests sought to be achieved are not sufficient to outweigh those policies. We conclude that Business and Professions Code section 23672, as amended by Assembly Bill number 499 (Stats. 1979, ch. 280, § 1), is invalid to the extent it authorizes private action in restraint of trade.

In view of our decision it is not necessary to consider petitioners' remaining contentions and we indicate no view as to how we would resolve those issues. Further, we are not concerned with that portion of Business and Professions Code section 23672 which requires that imported distilled spirits come to rest at the warehouse of the licensed importer or an authorized warehouse for the account of such licensed importer before sale to a retailer, and our decision shall not preclude enforcement of that requirement.

Let a peremptory writ of mandate issue ordering respondent to refrain from enforcing that portion of Business and Professions Code section 23672 which provides: "A li-

censed importer shall not purchase or accept delivery of any brand of distilled spirits unless he is designated as an authorized importer of such brand by the brand owner or his authorized agent."

(CERTIFIED FOR PUBLICATION.)

REYNOSO, *J.*

We concur:

PUGLIA, *P.J.*

EVANS, *J.*

APPENDIX B.

ORDER DENYING HEARING.

After Judgment by the Court of Appeal.

In the Supreme Court of the State of California in Bank, 3rd District, Division —, Civil No. 19089

Norman Williams Company et al., Petitioners v. Baxter Rice, as director, etc., Respondent; Wine and Spirits Wholesalers of California et al. Intervenors.

Filed Sept. 24, 1980.

Petitions of Intervenors & Resp. for hearing DENIED.

Manuel, J., is of the opinion that the petitions should be granted.

/s/ BIRD
Bird, Chief Justice

APPENDIX C.

RELEVANT OKLAHOMA STATUTES AND REGULATION.

37 Okla. Stats. § 533

Any manufacturer or subsidiary of a manufacturer who markets his or its products solely through a subsidiary or subsidiaries, a distiller, rectifier, bottler, winemaker, brewer, or importer of alcoholic beverages, bottled or made in a foreign country, either within or without this State, shall be required to sell such brands or kinds of alcoholic beverages to every licensed wholesaler or Class B wholesaler who desires to purchase the same, on the same price basis and without discrimination or inducements, and shall further be required to sell such beverages only to those persons licensed as wholesalers or Class B wholesalers.

No manufacturer shall require a wholesaler or Class B wholesaler to purchase any alcoholic beverages or any goods, wares or merchandise as a condition to the wholesaler or Class B wholesaler obtaining or being entitled to purchase any alcoholic beverages.

Violation of this Section shall be a misdemeanor. Conviction hereunder shall automatically revoke the violator's license.

37 Okla. Stats. § 536.1

No distiller shall sell alcoholic beverages to a wholesaler licensed under the Alcoholic Beverage Control Act at a rate higher than the lowest rate at which such distiller sells in any other state.

37 Okla. Stats. § 521(e)

A wholesaler's license shall authorize the holder thereof: to purchase and import into this state spirits and wines from persons authorized to sell same who are the holders of a nonresident seller's license, and their agents who are the

holders of manufacturers agent's licenses; to purchase spirits and wines from licensed distillers, rectifiers, winemakers and wholesalers in this state; to sell spirits and wines in retail containers in this state to retailers; to sell spirits and wines to wholesalers authorized to sell same; and to sell spirits and wines out of this state to qualified persons.

. . .

Regulations of the Oklahoma Beverage Control Board, Article 3, Section 1 (4)

A manufacturer shall be deemed to have discriminated among wholesalers if he shall, either directly or indirectly, or by any agent or employee:

. . .

(e) Refuse to sell any brand or kind of alcoholic beverages, except light beer, to a licensed wholesaler in any quantity ordered by a wholesaler in lots of one or more cases;

. . .

(h) Fails to fill and ship orders of wholesalers for alcoholic beverages other than beer, in the sequence and order in which such purchase orders from wholesalers are received by him.

APPENDIX D.

PEREMPTORY WRIT OF MANDATE.

In the Court of Appeal of the State of California in and for the Third Appellate District.

Norman Williams Company, a California corporation; et al., Petitioners, v. Baxter Rice, Director, Department of Alcoholic Beverage Control, Respondent, Wine & Spirits Wholesalers of California, a California corporation, Intervenor, Bohemian Distributing Company, Intervenor. 3 Civil 19089.

To Baxter Rice, Director, Department of Alcoholic Beverage Control, Respondent:

YOU are hereby directed forthwith to comply with the directions of the attached opinion or order of this court which has now become final.

WITNESS THE HONORABLE ROBERT K. PUGLIA, Presiding Justice of the Court of Appeal of the State of California, in and for the Third Appellate District.

ATTEST my hand and the seal of the court this 25th day of September, 1980.

WILFRIED J. KRAMER, Clerk
By ....., Deputy

[seal]

APPENDIX E.

At least seventeen (17) states and the District of Columbia have primary source laws of various types:

1. *Arizona* - Ariz.Rev.Stat.Ann. § 4-243.01;
2. *Arkansas* - Ark.Stat.Ann. § 48-305 as defined by the Regulations of the Arkansas Alcoholic Beverage Control Department; tit. 2, subtitle B, Section 2.3;
3. *Colorado* - Colo.Rev.Stat. § 12-47-128(2)(c) & (3);
4. *Connecticut* - Conn.Gen.Stat.Ann. § 30-63 (West);
5. *District of Columbia* - Regulations of the Alcoholic Beverage Control Board, tit. 3, ch. I, part 4, Section 4.11 and Regulation No. 73-21;
6. *Florida* - Fla.Stat.Ann. §§ 564-045, 565-095 (West);
7. *Illinois* - Ill.Ann.Stat. ch. 43, § 126;
8. *Kansas* - Kan.Stat.Ann. § 41-306 (supp. 1979);
9. *Louisiana* - La.Rev.Stat.Ann. § 26-370B (West);
10. *Maryland* - The Regulation of the Comptroller of the Treasury, tit. 03, subtitle p2, ch. 01, Section 03.02.12;
11. *Missouri* - Mo.Ann.Stat. § 311.275 (Vernon);
12. *Nebraska* - Neb.Rev.Stat. § 53-130;
13. *New Jersey* - N.J.Admin.Code § 13:2-36.4;
14. *North Dakota* - Regulations of the North Dakota State Treasurer § 84-02-01-04;
15. *Ohio* - Ohio Rev. Code Ann. §§ 4303.03, 4303.10 (Page);
16. *Rhode Island* - R.I.Gen.Laws § 3-6-16;
17. *Texas* - Texas Alcoholic Beverage Code Ann. § 37-10 (Vernon);
18. *Wisconsin* - Wis.Stat.Ann. § 176.17(7) (West).

APPENDIX F.

State of California, Department of Alcoholic Beverage Control, 1215 O Street, Sacramento, California 95814.

Instructions to Out-Of-State Distilled Spirits Shippers Sections 23366.2 and 23366.3 read as follows:

"23366.2. An out-of-state distilled spirits shipper's certificate authorizes the shipment of distilled spirits manufactured without this state to licensed importers within this state. Distilled spirits manufactured without this state may only be obtained by a licensed importer from the holder of an active out-of-state distilled spirits shipper's certificate. Only one out-of-state distilled spirits shipper's certificate may be issued to any one distilled spirits shipper.

23366.3.

(a) An out-of-state distilled spirits shipper's certificate may be issued by the department upon the written undertaking and agreement by the applicant:

(1) That it and its agents and all agencies within this state controlled by it shall comply with all laws of this state and rules of the department with respect to the sale of alcoholic beverages;

(2) That it shall make available, both in California and outside the state, for inspection and copying by the department, all books, documents, and records, located both within and without the state, which are pertinent to the activities of the applicant, its agents and agencies within this state controlled by it, in connection with the sale and distribution of its products within this state.

(b) The department may suspend or revoke an out-of-state distilled spirits shipper's certificate for cause in the manner provided for the suspension and revocation of licenses, and after a hearing which shall be held in the City of Sacramento or in such other county

seat in the state as the department determines to be convenient to the holder of an out-of-state distilled spirits shipper's certificate.

(c) The annual fees for an out-of-state distilled spirits shipper's certificate shall be determined by the department, and shall approximate the department's cost of investigation of the applicant and of issuance of such certificate.

(d) All money collected from the fees provided for in this section shall be deposited directly in the General Fund of the State Treasury, rather than in the Alcoholic Beverage Control Fund as provided by Section 25761."

You will note that Section 23366.3 provides that an agreement (Form ABC 414) must be entered into by all out-of-state shippers of distilled spirits and the State of California through the Department of Alcoholic Beverage Control.

Under the agreement such out-of-state shippers agree to abide by the conditions set forth in Section 23366.2 in consideration for the privilege of allowing distilled spirits shipment to licensed California importers.

California importers may only obtain distilled spirits manufactured without California from the holder of all active out-of-state distilled spirits shipper's certificate.

Application: Four copies of the form are furnished. An original and two copies should be completed and forwarded to the Department of Alcoholic Beverage Control, 1215 O Street, Sacramento, California, 95814, for each company which will ship distilled spirits to licensed California importers. Companies making shipments from more than one out-of-state location need hold only one certificate. In such cases, the address of all shipping points should be identified in item 4 so that this information may appear on the certificate.

The application shall be accompanied by the annual fee and shall include a written undertaking and agreement by the applicant:

> "(1) That it and its agents and all agencies within this state controlled by it shall comply with all laws of this state and rules of the department with respect to the sale of alcoholic beverages;
>
> (2) That it shall make available, both in California and outside the state, for inspection and copying by the department, all books, documents, and records, located both within and without the state, which are pertinent to the activities of the applicant, its agents and agencies within this state controlled by it, in connection with the sale and distribution of its products within this state."

Fees: The fee for an out-of-state distilled spirits shipper's certificate is $50.00 per year or any portion thereof.

Fiscal Year; Renewability: The certificate will be issued on the basis of a fiscal year, commencing on July 1 and ending on June 30. The certificate shall be renewed annually. Renewals must be postmarked on or before June 30 or the certificate will be cancelled effective July 1 of the new fiscal year.

Nontransferable: An out-of-state distilled spirits shipper's certificate is nontransferable. The Department will cancel the certificate of any holder who has ceased doing business as an out-of-state distilled spirits shipper.

Manner of Consignment; Authorized Importer: The first paragraph of Section 23661 of the Alcoholic Beverage Control Act deals with the shipping of alcoholic beverages into California. The applicable portion is quoted below:

> "Except as otherwise provided in this section, alcoholic beverages may be brought into this State from without this State for delivery or use within the State

only by common carriers and only when the alcoholic beverages are consigned to a licensed importer, and only when consigned to the premises of the licensed importer or to a licensed importer or customs broker at the premises of a public warehouse licensed under the division."

Section 23672 reads as follows:

"23672. A licensed importer shall not purchaser or accept delivery of any brand of distilled spirits unless he is designated as an authorized importer of such brand by the brand owner or his authorized agent. Such distilled spirits imported into California shall come to rest at the warehouse of the licensed importer or an authorized warehouse for the account of such licensed importer, before sale and delivery to a retail licensee."

Out-of-state shippers who are also brand owners or authorized agents of brand owners are asked to designate the authorized importer or importers in California in item 5 of the agreement and list the brands such importers are authorized to receive. It shall be the responsibility of the certificate holder to keep such information current by filing amendments with the Department as changes occur.

General Agent and Attorney in Fact: Under item 9 of the agreement a general agent and attorney in fact in California must be designated. This designation is for the purpose of serving upon the certificate holder legal notice of any action which may be required in connection therewith.